

MRUNAL RAJOPADHYE

Sales and Marketing Executive

PERSONAL PROFILE

A Dedicated graduate computer science student with sound knowledge of Salesforce development. Strong command of salesforce platform and demonstrated ability to work both independently and on a team. Currently seeking a position where I can enhance my skills, grow my portfolio and provide my services to the best of my ability

ACHIEVEMENTS

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CONTACT DETAILS:

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CAREER HISTORY

PATIL THERMOPLASTICS (PGC GROUP) SALES AND MARKETING EXECUTIVE

May 2017 - January 2020

- Sending Quotations to Client.
- Preparing Quotation and sharing it to the customer and respond quickly and efficiently to e-mail as required.
- Updating documents and sales records.
- Respond to query from customers and coordinate for after- sales support when required.
- Reviewing sales performance against sales targets.
- Follow-up with customers Maintaining proposal records & MIS reports etc.
- Interdepartmental Coordination with Operation/Accounts Team and Respective Sales Team for Proposals & order placed.
- Enter and update customer information in the database.

TECHNICAL SKILLS

- Sound Knowledge of python
- Sound Knowledge of HTML
- Sound Knowledge of APEX
- Basic Knowledge of Java Basic
- Knowledge of Javascript Basic
- Knowledge of SQL

CERTIFICATIONS & TRAINING

- Cisco Certified Network Associate (CCNA)
- Completed Salesforce Admin and Development Course

EDUCATION

- Completed B.E. in Computer Science and Engineering from D.Y. Patil Technical Campus, Kolhapur 07/2013 - 06/2016,
- Completed Diploma in Computer Science from MSBTE with (65%) in May 2013.
- Completed S.S.C. from Maharashtra State Board with (70%) in May 2010